

Ephrata Area School District

Financing Discussion

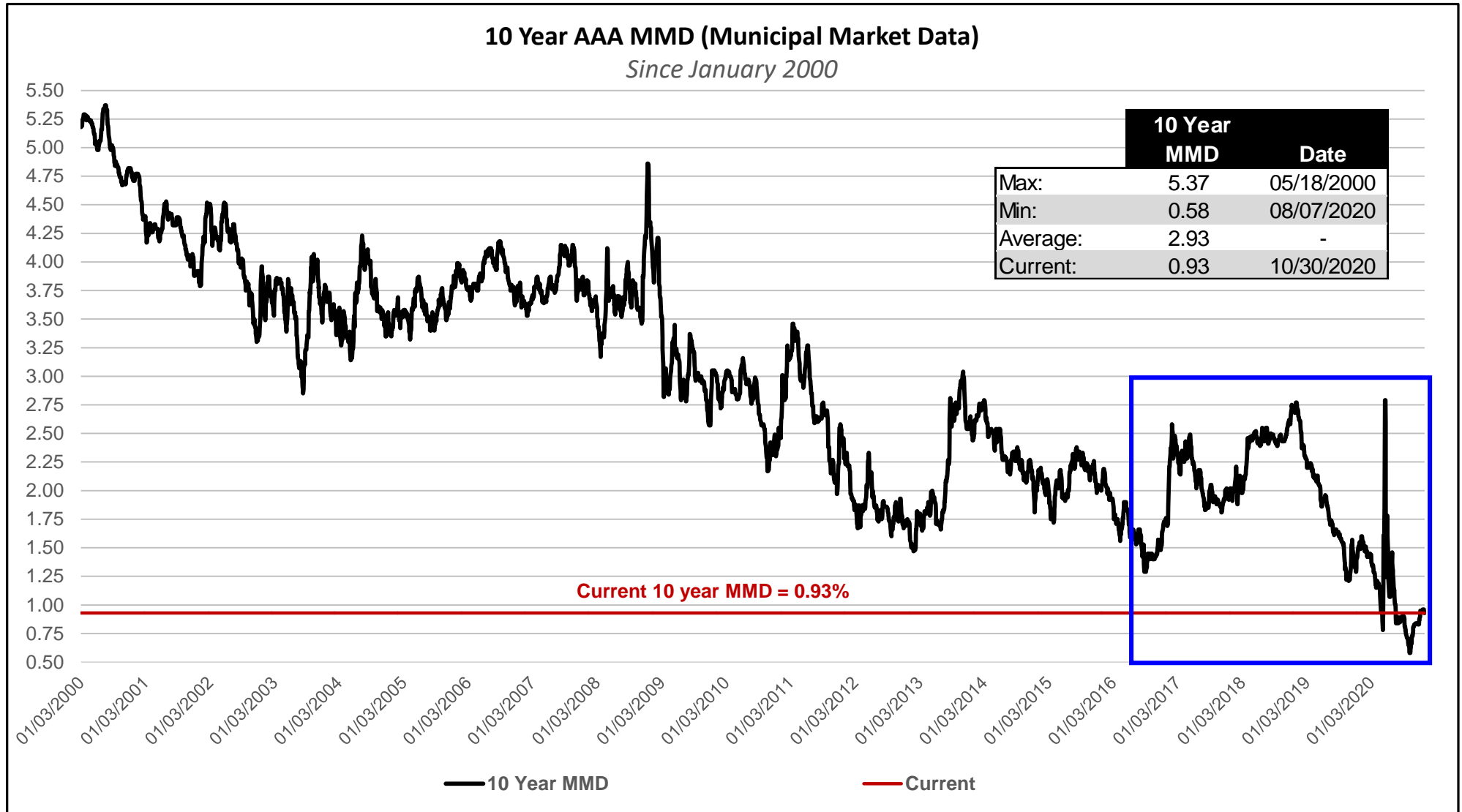
November 2, 2020

	Capital Markets	Scott Kramer Managing Director
RBC Capital Markets, LLC 2101 Oregon Pike Lancaster, PA 17601	Tel: (717) 519-6003 Fax: (717) 519-6120	Scott.Kramer@rbccm.com



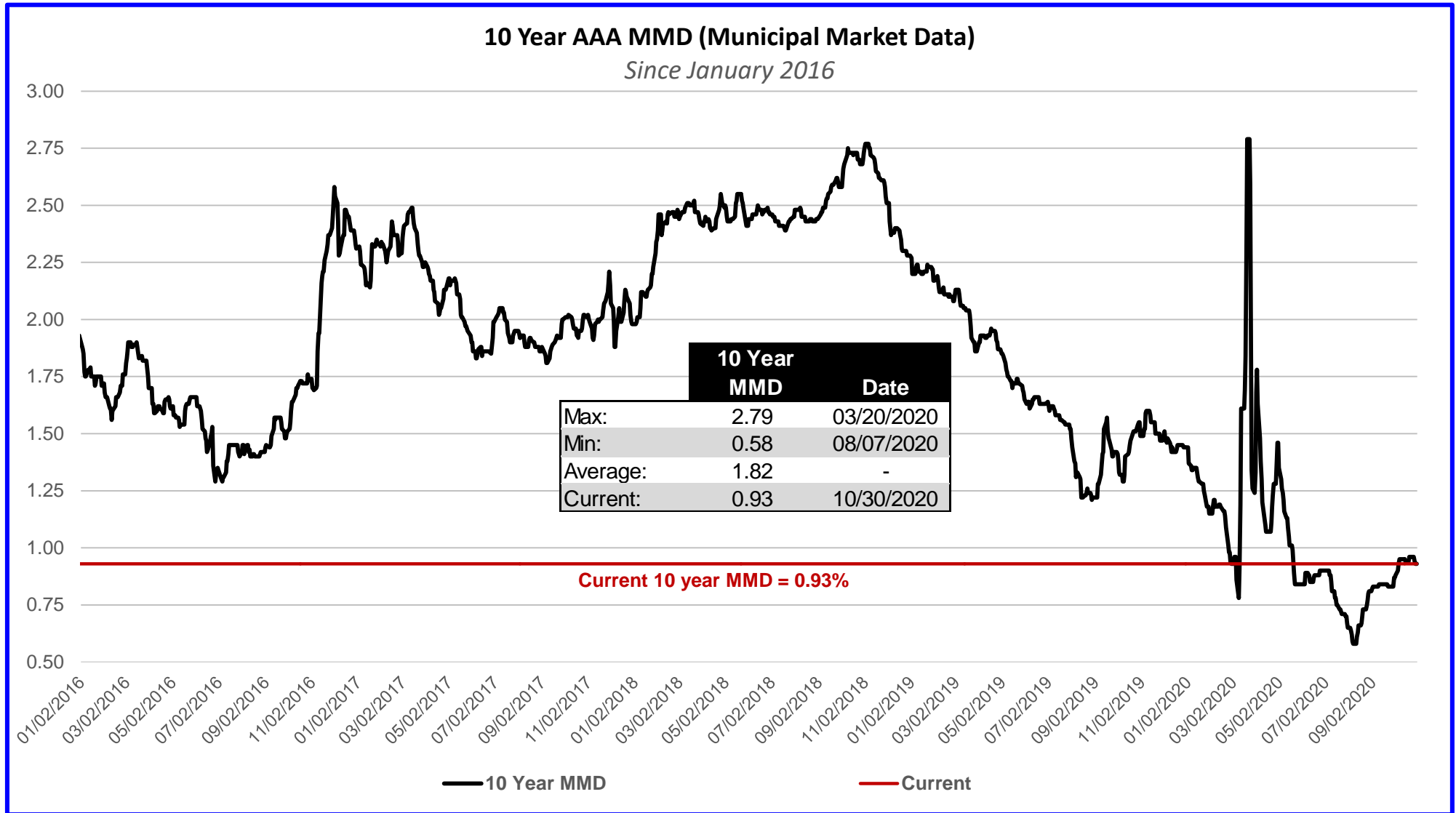
Interest Rate History (2000 – YTD)

MMD tax-exempt interest rates, which are published daily, are widely used benchmarks in municipal finance for pricing bond issues.



Interest Rate History (2016 – YTD)

MMD tax-exempt interest rates, which are published daily, are widely used benchmarks in municipal finance for pricing bond issues.



New Money Financing Options (\$38 Million Project Fund)

Assumed Settlement Date: June 1, 2021										
		Target: \$4.5 Million Annual Debt Service Run Rate			Target: \$5.5 Million Annual Debt Service Run Rate			Target: \$6.5 Million Annual Debt Service Run Rate		
Cash Contribution Scenarios	(1)	(2)	(3)		(5)		(7)		(8)	
	Fiscal Year Ending	Existing Debt Service	2021 Bonds Projected Debt Service	Total Debt Service	2021 Bonds Projected Debt Service	Total Debt Service	2021 Bonds Projected Debt Service	Total Debt Service	Total Debt Service	
	06/30/2021	\$ 6,489,400	\$ -	\$ 6,489,400	\$ -	\$ 6,489,400	\$ -	\$ 6,489,400	\$ -	\$ 6,489,400
	06/30/2022	6,481,200	836,563	7,317,763	773,375	7,254,575	744,125	7,225,325	7,225,325	
	06/30/2023	-	4,503,650	4,503,650	5,504,400	5,504,400	6,500,400	6,500,400	6,500,400	
	06/30/2024	-	4,500,750	4,500,750	5,504,800	5,504,800	6,500,100	6,500,100	6,500,100	
	06/30/2025	-	4,501,550	4,501,550	5,503,400	5,503,400	6,502,600	6,502,600	6,502,600	
	06/30/2026	-	4,500,650	4,500,650	5,503,600	5,503,600	6,500,400	6,500,400	6,500,400	
	06/30/2027	-	4,501,600	4,501,600	5,504,600	5,504,600	6,503,100	6,503,100	6,503,100	
	06/30/2028	-	4,504,250	4,504,250	5,501,250	5,501,250	6,500,400	6,500,400	6,500,400	
06/30/2029	-	4,503,450	4,503,450	5,503,550	5,503,550	1,452,300	1,452,300	1,452,300		
06/30/2030	-	4,504,200	4,504,200	2,631,200	2,631,200	-	-	-		
06/30/2031	-	4,500,400	4,500,400	-	-	-	-	-		
06/30/2032	-	1,955,200	1,955,200	-	-	-	-	-		
TOTALS	\$ 12,970,600	\$ 43,312,263	\$ 56,282,863	\$ 41,930,175	\$ 54,900,775	\$ 41,203,425	\$ 54,174,025	\$ 41,203,425	\$ 54,174,025	
		Required Cash Contribution: \$ 836,563		Required Cash Contribution: \$ 773,375		Required Cash Contribution: \$ 744,125				

Assumed Settlement Date: December 1, 2021												
		Target: \$4.5 Million Annual Debt Service Run Rate			Target: \$5.5 Million Annual Debt Service Run Rate			Target: \$6.5 Million Annual Debt Service Run Rate				
Scoop Restructuring Scenarios	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	
	Fiscal Year Ending	Existing Debt Service	Unrefunded Debt Service	2021 Bonds Projected Debt Service	Total Debt Service	Unrefunded Debt Service	2021 Bonds Projected Debt Service	Total Debt Service	Unrefunded Debt Service	2021 Bonds Projected Debt Service	Total Debt Service	
	06/30/2021	\$ 6,489,400	\$ 6,489,400	\$ -	\$ 6,489,400	\$ 6,489,400	\$ -	\$ 6,489,400	\$ 6,489,400	\$ -	\$ 6,489,400	\$ 6,489,400
	06/30/2022	6,481,200	3,676,200	824,638	4,500,838	4,951,200	551,650	5,502,850	4,951,200	1,551,063	6,502,263	6,502,263
	06/30/2023	-	-	4,503,150	4,503,150	-	5,501,000	5,501,000	-	6,503,350	6,503,350	6,503,350
	06/30/2024	-	-	4,502,250	4,502,250	-	5,502,600	5,502,600	-	6,503,250	6,503,250	6,503,250
	06/30/2025	-	-	4,500,050	4,500,050	-	5,502,400	5,502,400	-	6,500,950	6,500,950	6,500,950
	06/30/2026	-	-	4,502,300	4,502,300	-	5,504,400	5,504,400	-	6,504,200	6,504,200	6,504,200
	06/30/2027	-	-	4,501,400	4,501,400	-	5,502,200	5,502,200	-	6,502,200	6,502,200	6,502,200
	06/30/2028	-	-	4,502,350	4,502,350	-	5,500,800	5,500,800	-	6,504,950	6,504,950	6,504,950
06/30/2029	-	-	4,505,000	4,505,000	-	5,500,050	5,500,050	-	1,962,150	1,962,150	1,962,150	
06/30/2030	-	-	4,504,200	4,504,200	-	4,414,800	4,414,800	-	-	-	-	
06/30/2031	-	-	4,500,200	4,500,200	-	-	-	-	-	-	-	
06/30/2032	-	-	4,505,000	4,505,000	-	-	-	-	-	-	-	
06/30/2033	-	-	858,000	858,000	-	-	-	-	-	-	-	
TOTALS	\$ 12,970,600	\$ 10,165,600	\$ 46,708,538	\$ 56,874,138	\$ 11,440,600	\$ 43,479,900	\$ 54,920,500	\$ 11,440,600	\$ 42,532,113	\$ 53,972,713	\$ 53,972,713	
		D/S Impact to FY 2022: (\$1,980,363)		D/S Impact to FY 2022: (\$978,350)		D/S Impact to FY 2022: \$21,063						

Disclaimer

Disclosure of Role:

RBC Capital Markets, LLC ("RBCCM") is providing the information contained in this document for discussion purposes only in anticipation of serving as underwriter or bank loan agent to the recipient of this presentation (the "Recipient"). The primary role of RBCCM, as an underwriter, is to purchase securities, for resale to investors, in an arm's-length commercial transaction between the Recipient and RBCCM and that RBCCM has financial and other interests that differ from those of the Recipient. RBCCM is not acting as a municipal advisor, financial advisor or fiduciary to the Recipient or any other person or entity. The information provided is not intended to be and should not be construed as "advice" within the meaning of Section 15B of the Securities Exchange Act of 1934. The Recipient should consult with its own financial and/or municipal, legal, accounting, tax and other advisors, as applicable, to the extent it deems appropriate. If the Recipient would like a municipal advisor in this transaction that has legal fiduciary duties to the Recipient, then the Recipient is free to engage a municipal advisor to serve in that capacity.

Disclaimer:

This presentation was prepared exclusively for the benefit of and internal use by the Recipient for the purpose of considering the transaction or transactions contemplated herein. This presentation is confidential and proprietary to RBC Capital Markets, LLC ("RBCCM") and may not be disclosed, reproduced, distributed or used for any other purpose by the Recipient without RBCCM's express written consent.

By acceptance of these materials, and notwithstanding any other express or implied agreement, arrangement, or understanding to the contrary, RBCCM, its affiliates and the Recipient agree that the Recipient (and its employees, representatives, and other agents) may disclose to any and all persons, without limitation of any kind from the commencement of discussions, the tax treatment, structure or strategy of the transaction and any fact that may be relevant to understanding such treatment, structure or strategy, and all materials of any kind (including opinions or other tax analyses) that are provided to the Recipient relating to such tax treatment, structure, or strategy.

The information and any analyses contained in this presentation are taken from, or based upon, information obtained from the Recipient or from publicly available sources, the completeness and accuracy of which has not been independently verified, and cannot be assured by RBCCM. The information and any analyses in these materials reflect prevailing conditions and RBCCM's views as of this date, all of which are subject to change.

To the extent projections and financial analyses are set forth herein, they may be based on estimated financial performance prepared by or in consultation with the Recipient and are intended only to suggest reasonable ranges of results. The printed presentation is incomplete without reference to the oral presentation or other written materials that supplement it.

IRS Circular 230 Disclosure: RBCCM and its affiliates do not provide tax advice and nothing contained herein should be construed as tax advice. Any discussion of U.S. tax matters contained herein (including any attachments) (i) was not intended or written to be used, and cannot be used, by you for the purpose of avoiding tax penalties; and (ii) was written in connection with the promotion or marketing of the matters addressed herein. Accordingly, you should seek advice based upon your particular circumstances from an independent tax advisor.